

SHERMAN'S

Position: Clearance Center Sales Professional

Reports to: Clearance Center Sales Manager

Essential Functions:

- Generate retail sales, provide quality customer service, and meet goals throughout the complete sales cycle
- Appropriately merchandise the sales floor and load customer pick up items
- Attend and participate in sales meetings, product and skills training
- Cross train on clearance center product information flow
- Demonstrate and adhere to Sherman's Core Values

Education:

Essential: High School diploma or equivalent.

Experience:

Essential: Minimum of 1 year in retail, customer service, education, hospitality or related industry.

Licenses, certifications:

Desired: Valid driver's license, insurable driving record, reliable vehicle, proof of insurance

Knowledge, skills, and abilities:

- Great verbal and written communication, listening, and negotiating skills
- Effective written and verbal skills
- Critical thinking, problem-solving, troubleshooting, and negotiating skills
- Basic mathematical skills
- Team player and able to develop effective working relationships
- Working knowledge of computer programs, iPad, and electronic mail
- Coachable and self-directed learner with willingness to learn more
- Professional, driven, positive, resilient, and achievement – focused
- High level of accuracy and attention to detail
- Knowledge of safe work practices
- Ability to follow oral and written directions and specific rules, regulations, and processes and apply them to a variety of situations

Working Conditions:

While performing the duties of the job, the employee is frequently required to stand, walk, stoop, bend, climb, push, pull, twist, lift, sit, reach with hands and arms, use hands to finger, handle, or feel objects, listen and talk. The employee is occasionally required to read and interpret. Specific vision abilities required by the job include close vision, distance vision, color vision, peripheral vision, depth perception, and the ability to adjust focus. Wearing a headset is required for the majority of the worked shift. Work will be performed in a warehouse environment with limited climate control. The employee may be subject to a variety of weather conditions. The noise level in the work environment is moderate to loud. Employee may be required to lift and/or move items weighing in excess of 100 lbs. and team lift up to 350 lbs. Travel may be required.

Work Schedule:

Generally, a 4-5 day work schedule including weekends, nights, and holidays. Every weekend may be required. Additional hours may be required.

FLSA: Non-exempt

Date: September 2024